

Muskoka Chautaugua

Muskoka Chautauqua is a not-for-profit organization fostering arts and culture, culminating in a summer festival in the historic village of Windermere. **August 2-11, 2024.**

Muskoka Chautauqua is a community for the curious and the creative. Springing from a tradition that started 100 years ago, when the village of Windermere attracted North America's leading thinkers to its shores, Muskoka Chautauqua is one of the longest-running and more iconic cultural institutions in the region.







Target Audience

Big Lake Cottagers (Lake Rosseau, Lake Joseph, Lake Muskoka, Lake of Bays)

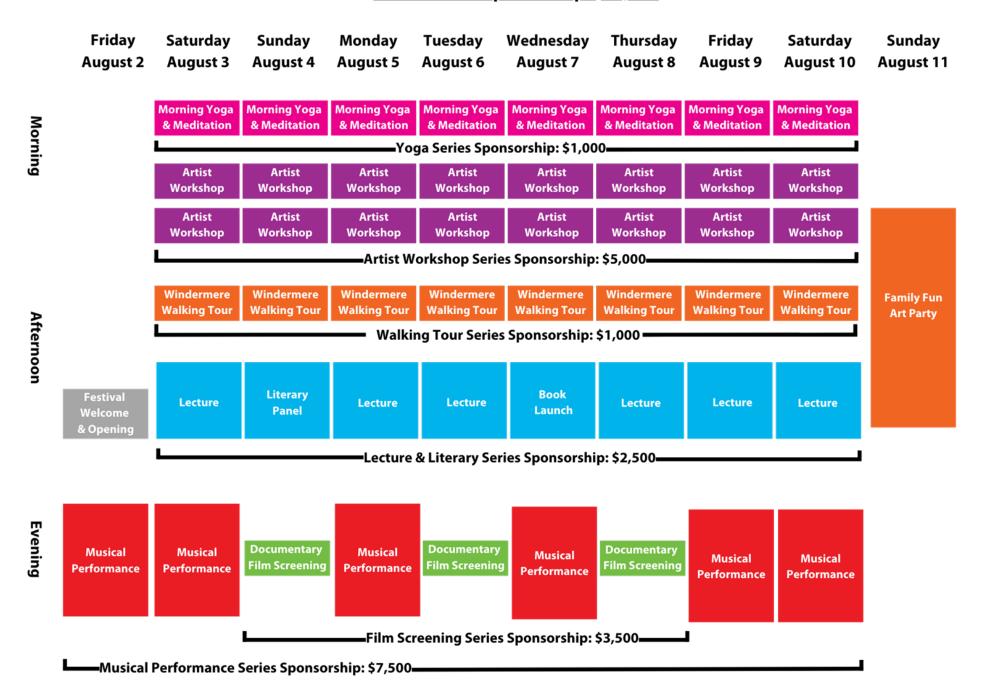
- Affluent and influential Muskoka (second/third) homeowners/seasonal residents and houseguests
- Ages 35 65 years old
- \$600k average household income
- \$6 million average net worth
- \$2+ million Muskoka cottage value, own between 3-5 boats and/or power watercrafts, own between 3-5 high-end luxury vehicles
- 13,000 lakeside cottages on 4 big lakes (Lake Rosseau, Lake Joseph, Lake Muskoka, Lake of Bays)







Festival Lead Sponsorship: \$50,000



2024 Projected Audience

As the province (and the world) continue to recover from the impacts of the pandemic we expect a continued impact on our audience size this summer. Below are the audience size projections for our 2024 festival:

10-Day Total Attendance: 2,000 - 3,000

Musical Performance Series: 800 - 1,000

Film Screening Series: 450 - 650

Lectures & Literary Arts Series: 350 - 550

Artist Workshop Series: 150 - 250

Performing Arts Series: 50 - 150

Yoga Series: 100 - 150

Family Fun Art Party: 100 - 250







Lead Sponsor Opportunity

Sponsorship Request: \$50,000

"Muskoka Chautauqua Arts & Culture Festival presented by _____

Sponsor to receive:

- Lead sponsorship billing on all upcoming marketing
- Lead sponsorship billing/logo on/in Festival Program
- Logo/mention on social media, digital marketing
- Speaking slot at Festival Welcome press event
- Reserved tickets for any events, on request
- Logo on physical on-site signage
- 'Thank you' before all musical acts and films
- Opportunity to host VIP reception on-site details TBC, catering costs additional
- Opportunity to activate sponsorship details TBC







Series Sponsor Opportunity

Sponsorship Request: \$1,000 - \$7,500

"<u>Musical Performances</u> Series sponsored by _____"

Sponsor to receive:

- Series sponsorship billing on all upcoming marketing
- Series sponsorship billing/logo in Festival Program
- Logo/mention on social media, digital marketing
- Reserved tickets for your Series events, on request
- Logo on physical on-site signage
- 'Thank you' before your Series (or opportunity for a representative to introduce)
- Opportunity to host VIP reception on-site details TBC, catering costs additional
- Opportunity to activate sponsorship details TBC







Event Sponsor Opportunity

Sponsorship Request: \$500

"Event (workshop, concert, etc.) sponsored by _____

Sponsor to receive:

- Company logo in Festival Program
- Logo/mention on social media & digital marketing
- Reserved tickets for your Series events, on request
- Logo on physical on-site signage
- 'Thank you' before your Event (or opportunity for a representative to introduce)







Marketing Plan

Total Estimated Festival Marketing Budget: \$30,000

Print:

- Hideaways Magazine 25,000 circulation
- Dockside Magazine 25,000 circulation
- Unique Muskoka Magazine 13,000 circulation
- Festival Program/Dock Drop 1,000 pieces

Radio:

Classical FM – 230 spots

Digital/Social:

- Instagram (owned/earned and paid)
- Facebook (owned/earned and paid)
- Partnership with Discover Muskoka and Explorers Edge
- Windermere: Sandwich Boards & Posters
- Muskoka Lakes: Street Banners & Posters









Visual Arts Workshops ENGEL&VÖLKERS
RUTHANN BROWN

Lectures & Literary Arts



























Festival Highlights



2021 Festival Highlights: https://www.youtube.com/watch?v=FkryPYshTd8&t=1s



2022 Festival Highlights: https://www.youtube.com/watch?v=kLgplQfQlWM

2023 Festival Partners



Funded by the Government of Canada







































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