

## Muskoka Chautauqua

Muskoka Chautauqua is a not-for-profit organization fostering arts and culture, culminating in a summer festival in the historic village of Windermere **August 1-10, 2025.** 

Muskoka Chautauqua is a community for the curious and the creative. Springing from a tradition that started 100 years ago, when the village of Windermere attracted North America's leading thinkers to its shores, Muskoka Chautauqua is one of the longest-running and more iconic cultural institutions in the region.







### Why Support Muskoka Chautauqua?

Muskoka Chautauqua's reputation for hosting renowned speakers, artists, and performers attracts a diverse audience, providing businesses with direct exposure to a highly engaged community. By partnering with an event that celebrates creativity, education, and community engagement, companies can position themselves as champions of arts and culture while fostering positive brand association.

Additionally, sponsorship of Muskoka Chautauqua provides businesses with valuable networking opportunities and the chance to showcase their support for the arts in a region known for its natural beauty and cultural richness. The event's broad media coverage, including social media, local press, and event promotions, ensures that sponsors reach a wide audience both locally and beyond.

More than just advertising, sponsoring Muskoka Chautauqua allows businesses to actively contribute to the cultural landscape of the region, helping to foster a thriving community and demonstrating a commitment to social responsibility and local development.

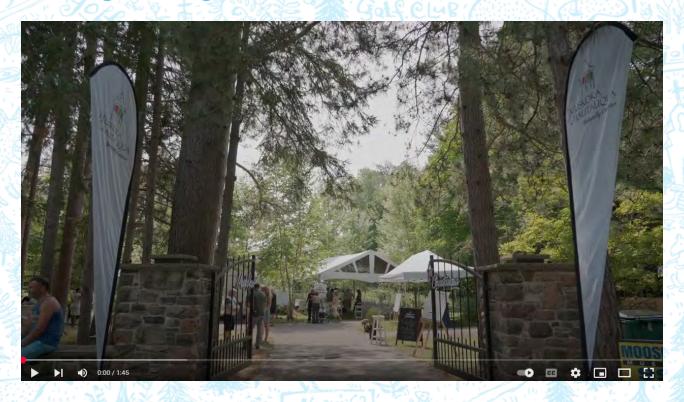








# Festival Highlights



See the 2024 Festival Highlights video here: <a href="https://www.youtube.com/watch?v=1mUZ75XNIYk">https://www.youtube.com/watch?v=1mUZ75XNIYk</a>

# Target Audience

Residents of Muskoka encompass a diverse range of individuals, reflecting a vibrant mix of backgrounds, professions, and lifestyles. The community is safe and inclusive and welcomes residents and visitors to experience the local culture and natural beauty of the area.

#### **Local Community**

- Multi-generational year-round residents and their housequests
- Focused on children, youth, families and life-long learners
- While varying widely, household incomes range from low to affluent, with the latter comprising professionals, entrepreneurs, and retirees
- Active community involvement is a hallmark, with residents participating in governance, cultural events and charitable initiatives

#### Visitors/Tourists

- Day-trippers, multi-day visitors, families, life-long learners are the main groups in this market
- Arts & culture tourists typically spend 3x more than the average tourists and stay longer in the area

#### Big Lake Cottagers (Lake Rosseau, Lake Joseph, Lake Muskoka, Lake of Bays)

- Affluent and influential Muskoka (second/third) homeowners/ seasonal residents and houseguests
- Ages 35 65 years old
- \$600k average household income
- \$6 million average net worth
- \$2+ million Muskoka cottage value, own between 3-5 boats and/or power watercrafts, own between 3-5 high-end luxury vehicles
- 13,000 lakeside cottages on 4 big lakes (Lake Rosseau, Lake Joseph, Lake Muskoka, Lake of Bays)









## 2025 Projected Audience

As the province (and the world) continue to recover from the impacts of the pandemic we expect a continued impact on our audience size this summer. Below are the audience size projections for our 2025 festival:

*10-Day Total Attendance: 2,000 - 3,000* 

Musical Performance Series: 800 - 1,000

Lectures & Literary Arts Series: 350 - 550

Artist Workshop Series: 150 - 250

Performing Arts Series: 50 - 150

Wellness Mornings Series: 100 - 150

Windermere Family Fun Day: 200 - 350







## Marketing Plan

Total Estimated Festival Marketing Budget: \$35,000

#### **Print:**

- Lakeside Magazine 25,000 circulation
- Festival Program/Dock Drop 2,500 pieces
- Rack Card Distribution 5,000 pieces
- Muskoka Lakes Chamber of Commerce Guide 20,000 pieces
- MLA Yearbook 2,300 pieces

#### Radio:

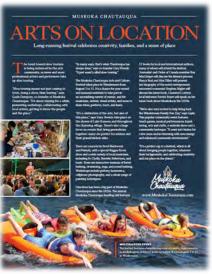
- Classical FM 230 spots
- Moose FM 230 spots + Sweepstakes & Live on Location

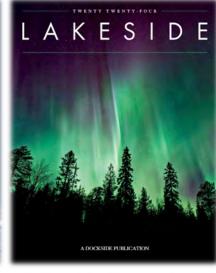
#### Digital/Social:

- Instagram (owned/earned and paid)
- Facebook (owned/earned and paid)
- Partnership with Discover Muskoka and Explorers Edge

#### Other:

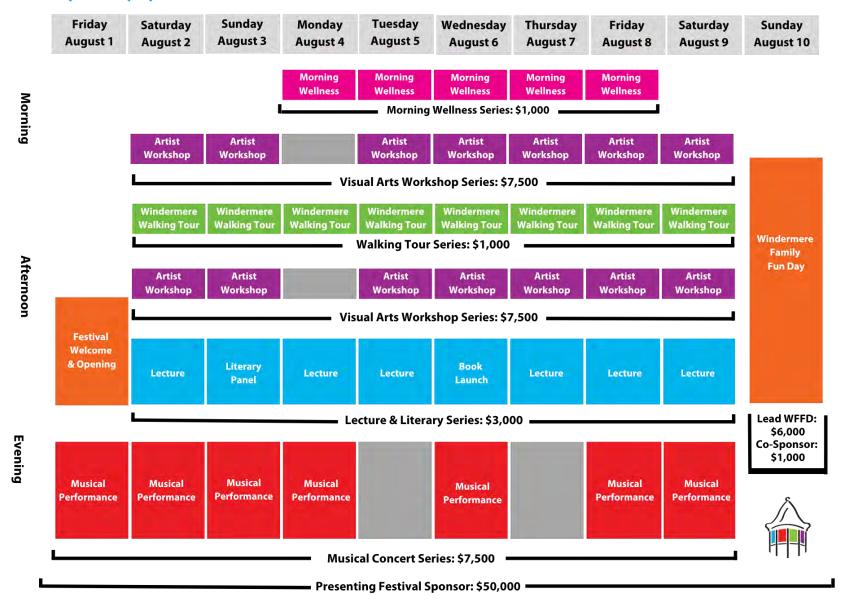
- Windermere: Sandwich Boards & Posters
- Muskoka Lakes: Street Banners & Posters







### Sponsorship Opportunities



### Sponsorship Opportunities

	Presenting Festival		Windermere Family Fun Day Lead	Windermere Family Fun Day	Children &	
Deliverables	Sponsor	Series Sponsor	Sponsor	Co-Sponsor	Youth Sponsor	Event Sponsor
Sponsorship Request	\$50,000	\$1,000-\$7,500	\$6,000	\$1,000	\$750-\$2,500	\$500
Logo inclusion:						
- Festival Program (3,000 pieces)						
- Rack Cards (4,000 pieces)						
- Website Sponsorship Page in "Meet Our Sponsors" section						
- Festival posters						
- Physical on-site signage at events		$\square$	$\square$	$\square$	$\square$	$\square$
Logo on Social Media & Digital Marketing including:						
- Dedicated social media posts spotlighting your brand						
- Dedicated Business feature in stories leading up to and during the event						
- Business tags/mentions for any sponsored events	$\overline{\checkmark}$	$\overline{\mathbf{V}}$	$\square$	$\square$	$\square$	$\square$
Sponsorship Billing on Marketing Materials	✓ Lead Festival Billing	Series Billing	✓ Lead Event Billing	✓ Event Billing	Event Billing	Event Billing
'Thank You' Announcement Before Event	✓ All Events	Series Events	✓ Event Only	Event Only	Event Only	Event Only
Reserved Tickets for events (On Request)	✓ All Events	Series Events	✓ Event Only	Event Only	✓ Event Only	✓ Event Only
Promo codes/discounts for guests	ightharpoons			ightharpoons		
Opportunity to Introduce Event	$\square$	$\square$	$\square$	×	$\square$	×
Promo materials/giveaways provided by sponsor distributed at the event				×	×	×
Custom branded activity station/promo table at festival	$\square$	$\square$	$\square$	×	×	×
VIP Reception Hosting Opportunity (additional costs TBC)	✓ (Details TBC)	(Details TBC)	×	×	×	×
Activation Opportunity	✓ (Details TBC)	(Details TBC)	×	×	×	×
Speaking Opportunity at Press Event		×	×	×	×	×
Opportunity to show a 30 second commercial before musical acts	$\square$	×	×	×	×	×
Feature article in e-newsletter to 2,000+ subscribers		×	×	×	×	×
Custom co-branded giveaway opportunities	$\square$	×	×	×	×	×
Inclusion in post-event impact report shared with stakeholders 4 weeks post-event	✓	×	×	×	×	×
Dedicated e-newsletter blast mention to 2,000+ subscribers	$\square$	×	×	×	×	×
Logo inclusion in parent outreach materials	X	×	$\square$		$\square$	×
Exclusive Recognition for Windermere Family Fun Day	×	×	$\square$	$\square$	×	×
Opportunity to include branded activity in kids programming	X	×	$\square$		×	×

## Lead Sponsor Opportunity

#### **Sponsorship Request: \$50,000**

"Muskoka Chautauqua Arts & Culture Festival presented by \_\_\_\_\_\_

- Lead sponsorship billing on all upcoming marketing including Festival Program, rack cards, social media, digital marketing, physical onsite signage, posters and the Muskoka Chautauqua www.muskokachautauqua.com
   Sponsorship page
- Logo on all Eventbrite tickets for events & physical onsite signage at the events
- Speaking opportunity at the Festival Welcome press event
- Speaking opportunity to introduce events, thank attendees, and provide a brief introduction on your organization (max 2 minutes)
- Opportunity to show a 30 second commercial (with sound) on the Theatre in the Woods Stage before each evening concert & literary event
- Opportunity to distribute custom co-branded collateral with your logo to festival attendees
- Reserved tickets for any events, on request along with promo codes to distribute to your guests/customers/clients
- Inclusion in post-event impact report shared with stakeholders, 4 weeks post-event
- Opportunity to host VIP reception on-site details TBC, catering costs additional
- Featured article in e-newsletter to 2,000+ subscribers in our target audience
- Additional opportunities & customization of sponsorship, on request







### Series Sponson Opportunity

#### **Sponsorship Request:**

\$1,000 Morning Wellness Series | \$1,000 Guided Walking Tours Series | \$3,000 Lectures & Literary Arts Series | \$7,500 Visual Arts Series | \$7,500 Concert Series

"Musical Concert Series sponsored by \_\_\_\_\_

- Series sponsorship billing on all upcoming marketing and logo in Festival Program, social media, digital marketing, physical onsite signage and the Muskoka Chautauqua <u>www.muskokachautauqua.com</u>
   Sponsorship page
- Reserved tickets for your Series events, on request along with promo codes to distribute to your guests/customers
- Speaking opportunity to introduce an event in your sponsored series, thank attendees, and provide a brief introduction on your organization (max 2 minutes)
- Business feature in social media stories and posts leading up to and during the event
- Opportunity to distribute custom co-branded collateral with your logo to festival attendees
- Opportunity to host VIP reception on-site details TBC, catering costs additional
- Additional opportunities & customization of sponsorship, on request







### Event Sponson Opportunity

Sponsorship Request: \$500-\$2,500 (varies by event)

"Event (workshop, concert, etc.) sponsored by \_\_\_\_\_"

- Company logo inclusion in Festival Program, social media & digital marketing, physical onsite signage and the Muskoka Chautauqua <a href="https://www.muskokachautauqua.com">www.muskokachautauqua.com</a> Sponsorship page
- Business feature in social media stories and posts leading up to and during the event
- Social media shout-out with tag and thank you post for event
- Opportunity to introduce the event and thank attendees
- Reserved tickets for your event, on request, along with promo codes to distribute to your guests/customers
- Opportunity to distribute promo collateral to attendees of the event



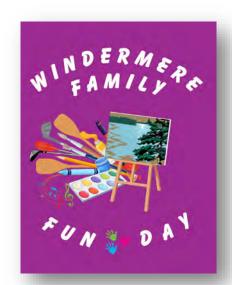




## Windermere Family Fun Day

#### **Lead Sponsorship Request: \$6,000**

- Naming rights: "Windermere Family Fun Day presented by \_\_\_\_\_\_"
- Lead sponsorship billing for Windermere Family Fun Day on all upcoming marketing including Festival Program, social media, digital marketing, physical onsite signage, posters and the Muskoka Chautauqua www.muskokachautauqua.com Sponsorship page
- Business feature in social media stories and posts leading up to and during the event
- Opportunity to distribute custom co-branded collateral with your logo to festival attendees
- Speaking opportunity to introduce an event in your sponsored series, thank attendees, and provide a brief introduction on your organization (max 2 minutes)
- Logo inclusion on volunteer T-Shirts
- Opportunity to create a custom-branded activity station to add to the festivities with a table at the event promoting your business
- Dedicated e-newsletter mention to 2,000+ subscribers in target audience
- Additional opportunities & customization of sponsorship, on request















## Windermere Family Fun Day

Co-Sponsorship Request: \$1,000

- Co-sponsorship billing for Windermere Family Fun Day on all upcoming marketing including Festival Program, social media, digital marketing, physical onsite signage, posters and the Muskoka Chautauqua <u>www.muskokachautauqua.com</u> Sponsorship page
- Business feature in social media stories and posts leading up to and during the event
- Opportunity to distribute custom co-branded collateral with your logo to festival attendees
- Opportunity to create a custom-branded activity station to add to the festivities with a table at the event promoting your business















### 2024 Festival Sponsors & Partners

Funded by the Government













**ENGEL&VÖLKERS RUTHANN BROWN** 



















































Don & Karen Lang

Hellyer Foundation

**Jackman Foundation** 



## 2024 Festival Program Schedule at a Glance

Friday August 2	Saturday August 3	Sunday August 4	Monday August 5	Tuesday August 6	Wednesday August 7	Thursday August 8	Friday August 9	Saturday August 10	Sunday August 11
	Flow Wellness Hour	Flow Wellness Hour	Flow Wellness Hour	Flow Wellness Hour	Flow Wellness Hour	Flow Wellness Hour	Flow Wellness Hour	Flow Wellness Hour	
	9:30 - Windermere House  Bracelet Making Workshop 10:00 am - Art Tent	9:30 - Windermere House  Acrylic Painting Workshop 10:00 am - Art Tent	9:30 - Windermere House  Smartphone Photo Workshop 10:00 am - Art Tent	Windermere House Windermere Archives Tour 10am-Community Centre	9:30 - Windermere House  Bala Plein Air Painting	Windermere Archives Tour	Pottery Workshop	Clay Workshop	Children's Entertainment
	Guided Walking History Tour 12:00 pm - Gallery	Guided Walking History Tour 12:00 pm - Gallery	Guided Walking History Tour 12:00 pm - Gallery	:0:		Plein Air Painting Workshop 10:00 am - Art Tent	Guided Walking History Tour 12:00 pm - Gallery	Guided Walking History Tour 12:00 pm - Gallery	11:00 am - Wharf  Beach Games and Regatta 11:00 am - Wharf
Festival Welcome and Opening 2:00 pm - Theatre	Acrylics & Mediums Demonstration 1:00 pm - Art Tent	Classical Lunch with Jennifer Tung 12:00 pm - Christ Church		Guided Walking History Tour 12:00 pm - Gallery	Wonders of Alcohol Ink 10:00 am - Art Tent	Guided Walking History Tour 12:00 pm - Gallery	Harmonica Workshop 1:00 pm - Theatre	Ukulele Workshop 1:00 pm - Theatre	Family Fun Art Party 11:00 am - Wharf
The Wilding Book Launch 4:00 pm - Theatre	Pop-up Bookstore Open Daily 10am - 4pm - Village Hall	Watercolour Workshop 1:00 pm - Art Tent	Fundraiser Silent Auction Continues August 2-10	Environmental Lecture 1:00 pm - Art Tent	Plein Air Painting Workshop 1:00 pm - Art Tent	Plein Air Painting Workshop 1:00 pm - Art Tent	Forest Bathing 4:00 pm - Baldwins	Fundraiser Silent Auction Closes 1:00 pm - Gallery	Bake Sale and Barbecue 11:00 am - Wharf
Gallery Exhibition Opening 5:00 pm - Gallery	Stephen Stigler Literary Lecture 4:00 pm - Theatre	Patrick Boyer History Lecture 4:00 pm - Theatre	Tom Thomson Lecture 4:00 pm - Theatre-	Wellness Author Conversation 4:00 pm - Theatre	Community Conversation 4pm - Windermere House	Authors in Conversation 4:00 pm - Theatre	The Endurable Alex Tilley Lecture 4:00 pm - Theatre	Dances & Tales of the Forest 4:00 pm - Baldwins	
Northern Lights Steel Orchestra 7:30 pm - Wharf	Folk Night at the Festival 7:30 pm - Theatre	Music Under the Stars 7:30 pm - Theatre		Acoustic Folk with Leah & Friends 7:30 pm - Theatre	Toronto All-Star Big Band 7:30 pm - Theatre	Acoustic Concert with Todd & Robyn 7:30 pm - Theatre	Reggae Roots Concert 7:30 pm - Theatre	Muskoka Music Showcase 7:30 pm - Theatre	



### **Arts & Culture Festival**

August 1-10, 2025

Reach out to <a href="mci@artsinmuskoka.com">mci@artsinmuskoka.com</a> to discuss further possibilities and options or call us at 705-765-1048